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TELL COMPELLING STORIES: BRIDGING GAPS & CONNECTING WORKSHOP 1	PERSONAL STORY Identifiable Character Specific Detail
Personal Story Normal:	Authentic Emotion Significant Moment
	Product Story Normal:
	_
Explosion #2:	
	Explosion #2:
New Normal #1:	
	New Normal #1:
Explosion #2:	
New Normal #2:	_ PRODUCT STORY _ Identifiable Character _ Specific Detail
	 Authentic Emotion Significant Moment



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Service Story Normal:	Customer Story Normal:
Explosion #2:	Explosion #2:
New Normal #1:	New Normal #1:
SERVICE STORY	
Identifiable Character	Identifiable Character
 Specific Detail Authentic Emotion 	Specific DetailAuthentic Emotion
Significant Moment	Significant Moment



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Your Story about: Normal:	Your Story about: Normal:
Explosion #2:	Explosion #2:
New Normal #1:	New Normal #1:
STORY #1	STORY #2
Identifiable Character	Identifiable Character
Specific Detail	
Authentic Emotion	Authentic Emotion
Significant Moment	Significant Moment